

Purchasing A Used Sports Car Made Easy

There is something special about buying an older model sports car. Many older sports cars are even collectibles and their classic style holds great value. Sports car enthusiasts recognize quality and seek to preserve it.

There is never a guarantee you are going to purchase a winner as opposed to a lemon, there are many things you can do to increase your chances of success. The two most important things you can do is research and investigation. Do your homework first, look into the type of sports car you would like to purchase first. Then, when looking at used cars make sure to really investigate the car before making an offer.

Start your conquest by researching the car of your choice. The first place you should look is Kelly Blue Book to determine the estimated value of the sports car you want to buy. Then ask around about the car, maybe a local mechanic, or a friend with sports car knowledge. The internet is an outstanding resource as well. What kind of problems does the car experience? Find out what you need to look for when inspecting the car for yourself and what kinds of questions you need to ask the salesman and a mechanic. It is also important to look at numerous resources to determine an appropriate price the make and model of the car you are researching.

Developing a notebook with questions and notes is a handy tool. This way you can bring your notebook when looking at used cars. You will know what questions to ask about the car and appear organized to the seller.

The next step is investigating the real live car. You have a good idea of what to expect and what to look for when looking at used sports cars, now it is time to put your research to work.

When initially checking out the car, ask the current owner if they have all of the service records. You should also ask if they are willing to supply a vehicle history report. If not that's ok, it is a minimal cost to pay for long term assurance of a quality vehicle. You want to closely inspect the entire car yourself and ask any questions that might come to mind.

Now is the time to take a close look at the car itself. First check the condition of the car, inside and out. Look for problem areas that you wrote down in your research. If you are not a car expert, have the car checked by a trusted mechanic. Often they will give it a once over for free or minimal charge.

This could save you a lot in the long run. Note areas that need fixing and about how much it is going to cost you. Consider this when looking at the price tag of the car.

Take the car for a test drive. Look for any issues with the transmission. Are there any other things you should be looking for indicated by earlier research? Beware of sellers that do not let you take the car for a test drive or to a mechanic for a check up, they are probably trying to hide something.

Finally, if you are happy with your inspection and all other reports show that the car is in good condition, it is time to make an offer. Consider any problems noted on the car and what needs to be repaired when making an offer on the sports car.

Once you decide on a fair price and the paper work is signed, it is your turn to drive off as a happy buyer, because you did the necessary research and investigation for a fun yet safe and reliable sports car of your dreams!

About the Author

Jake Newberry sells [Sacramento used cars](#) for NuStar Motors, which specializes in lifted 4x4 trucks and fast cars such as Mustangs, Cameros, and Honda V-techs.

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